

Trigion Expands Security Services Division With New Head Of Sales Hiring

Published on 23 Aug 2019



Security and fire systems specialist, Trigion Security Services, has bolstered its team with a new senior appointment, as the firm continues to strengthen its presence within the UK market.

Richard Webster has joined Trigion as Head of Sales for the Security Services division – Trigion's specialist manned security business. With over 30 years industry experience, Richard has held senior positions within a number of well known, and well respected regional and

national security services providers.

Manned security services

In his new role, Richard will be responsible for developing Trigion's core manned security services business, and will work with both new and existing clients to ensure that they receive the very highest standards of service and value.



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Richard said, *"I am absolutely delighted to be joining the team at Trigion. Their approach to delivering tailored security solutions is completely aligned with my own, and we also share a combined passion for delivering first class customer service. I am really looking forward to working with the Trigion team, to support our wider customer base, as we continue our expansion throughout the UK."*

Electronic fire and security systems

Paul Grist, Director - UK for Trigion Security Services, said *"Richard is a highly experienced professional who has an infectious, entrepreneurial style towards business development and that's exactly what we're looking for at Trigion. It's an exciting time for the company, as we continue to expand, so we're thrilled to have Richard on board to assist us in driving forward our ambitious growth plans as well as ensuring that a high-quality service continues to be delivered to our existing customers"*.

Trigion is one of Europe's renowned fire and security companies, providing electronic fire and security systems, security officers, key-holding, alarm response and concierge services throughout much of continental Europe and the UK. The UK business is NSI Gold Accredited in all core disciplines and also holds full SIA accreditation.

The UK business has also recently launched a new fire systems business, which offers the following extensive range of services:

- ┌ Fire alarm and emergency lighting installation and maintenance
- ┌ Active fire protection systems installation and maintenance, including sprinklers, water-mist and gaseous fire extinguishing systems
- ┌ Passive fire protection systems maintenance and remedial works, including fire doors, fire compartmentation and fire stopping
- ┌ Wet and dry riser maintenance

- ┌ Portable fire extinguisher installation and maintenance
- ┌ AOV (Automatic Opening Vent) maintenance
- ┌ Systems testing and commissioning
- ┌ Fire surveys, consultancy risk assessments and training

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